



ENHANCING YOUR FREIGHT PROGRAM

Household Goods & Freight Forum Philadelphia, PA Feb 23-25, 2005

PHILADELPHIA TRIVIA

This famous home is easily located by finding the large American flag flying from it. What home is this?

- Benjamin Franklin House
- Betsy Ross House



PHILADELPHIA TRIVIA

Quaker City String Band "Jungle Jim" 1st place in which famous Philadelphia parade in 2001?

- Mummers
- Strummers



PHILADELPHIA TRIVIA

Pat's in South Philadelphia is known for selling what product 24 hours a day?

- Cheesesteaks
- Hoagies



OVERVIEW

Organization, Mission & Background

GSA Freight Management Program Today

What's Ahead

GSA ORGANIZATION



ADMINISTRATOR Stephen A. Perry (202) 501-0800 stephen.perry@gsa.gov



DEPUTY ADMINISTRATOR David L. Bibb (202) 501-1226 david.bibb@gsa.gov



CHIEF OF STAFF Karl H. Reichelt (202) 501-1216 karl.reichelt@gsa.gov



FEDERAL SUPPLY SERVICE Donna D. Bennett (703) 605-5400 donna.bennett@gsa.gov



FEDERAL TECHNOLOGY SERVICE Sandra N. Bates (703) 306-6020 sandra .bates@gsa.gov



PUBLIC BUILDINGS SERVICE F. Joseph Moravec (202) 501-1100 joseph.moravec@gsa.gov



OFFICE OF GOVERNMENTWIDE POLICY G. Martin Wagner (202) 501-8880 marty.wagner@gsa.gov

FSS ORGANIZATION



Commissioner (F)
Donna D. Bennett



Deputy Commissioner (FD) Lester D. Gray, Jr.



Chief of Staff (FA) Amanda Fredriksen

Assistant Commissioners



Office of Transportation and Property Management (FB) Jeff Thurston Acting Assistant Commissioner



Office of Acquisition (FC)
Neal I. Fox



Office of Vehicle Acquisition and Leasing Services (FF) Barney Brasseux



Office of Enterprise Planning (FE) John R. Roehmer



Office of the FSS Chief Information Officer (FI) Elizabeth DelNegro Acting Assistant Commissioner



Office of Supply (FL)
Joseph Jeu



Office of Acquisition
Management (FX)
Jeff Koses
Acting Assistant Commissioner



Office of Marketing (FM) Gary Feit



Office of the Controller (FP)
Jon A. Jordan

11 Assistant Regional Administrators

T&P ORGANIZATION

Office of Transportation & Property Mgmt

Assistant Commissioner

Travel & Transportation

Property

Contracting

Program Support & Business

Transportation Audits

T&T ORGANIZATION

Travel & Transportation Management

Division Director

Transportation
Program Branch

Travel Program Branch

Program

Evaluation Branch

T&T MISSION

The Travel & Transportation Management
Division (T&T) will provide and manage
competitive travel and transportation services
and solutions, at best value, to enable federal
agencies to accomplish their missions

BACKGROUND

- 1949 GSA Established Fed's Traffic Manager
- 1954 DOD became its own Traffic Manager
- 1982 Domestic Express Single Award Contract
- 1986 Freight Standard Tender of Service (STOS)
- 1995 Fee for Service Transition (IFF)
- 1997 Interagency Transportation Mgmt System
- 1998 Worldwide Express Contracts (WWX)
 via Partnership with DOD

BACKGROUND

- 2001 Domestic Delivery Services Multiple Award Schedule (MAS)
- 2003 Transportation Management Services Solution (TMSS)
- 2005 Three FSS Transportation Programs
 - –GSA Schedule 48 (TDRS)
 - -Household Goods (CHAMP)
 - Freight Management Program (FMP)

GSA FREIGHT MANAGEMENT PROGRAM (FMP) TODAY - OVERVIEW

- Based on Standard Tender of Service
- Closed Van Less-than-Truckload/Truckload
- Request for Offers (RFOs)
- TMSS, General/Standing Route Order Rates
- Specialized Services/One-Time-Only Rates
- Regionally-Aligned Customer Service
- FMP benefits

STANDARD TENDER OF SERVICE

- GSA General Freight TOS No. 1-F
 - Establishes TSP approval requirements, solicitation, submission of rate offers, performance requirements, service standards, and nonuse procedures
- GSA National Rules Tender No. 100-D
 - Replaces all TSP and bureau rules and tariffs
- GSA National Rate Publication No. 1000-D
 - Replaces all TSP and bureau line-haul tariffs

REQUEST FOR OFFERS (RFOs)

Two electronic RFOs annually

Over 100 approved freight TSPs and rate filing service providers submit rates into TMSS

 Must be a participating agency with a Transportation Services Agreement (TSA) to take advantage of FMP

REQUEST FOR OFFERS (RFOs)

- FAK shipments via closed van for LTL/TL
- General rate offers apply to all participating agencies
- Standing Route Orders (SROs) are set up for agencies requiring specialized services/rates

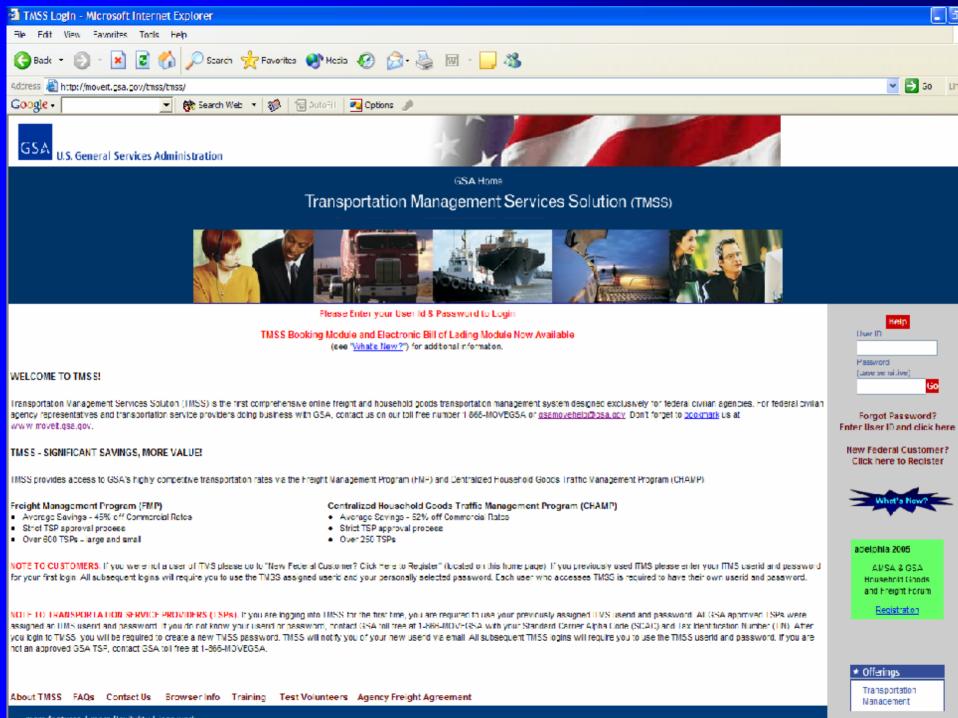
TMSS

- End-to-end transportation management solution
- Secure, web-based and user-friendly
- Compare costs & book shipments on-line
- Create electronic bill of lading
- Track shipments and get proof of delivery
- Pre and post-payment audits
- Pay bills, IFF and resolve claims
- Create enhanced management reports
- Comply with 41 CFR 102-118 requirement

41 CFR 102-118.60

§ 102–118.60 To what extent must my agency use electronic commerce?

Your agency must use electronic commerce in all areas of your transportation program. This includes the use of electronic systems and forms for ordering, receiving bills and paying for transportation and transportation services.



Transportation Management Services Solution (TMSS)

* Home * Main * FAQs * About TMSS * Disclaimer * Contact Us * Log Off * Help * Freight Queries * Freight Report * HHG Queries * HHG Report * Mailing List * FAIC List * Account Info * Freight Shipment * HHG Shipment

FREIGHT QUERY

Zip :	22202	19019
State :	VIRGINIA	PENNSYLVANIA •
City Starting with :	A B C D E F G H I J K L M N O P Q R S T U V W X Y Z	A B C D E F G H I J K L M N O P Q R S T U V W X Y Z
City:	ARLINGTON •	PHILADELPHIA V
Es	timated Mileage : 139	Estimated Weight: 1000

Type : General

Pick-up Date (mm/dd/yyyy) : 02/23/2005

40 - Prelodging

200 - Chassis-Obtaining of

625 - Changing Marking or Tags

870 - Pickup or Deliveries - Additional

1040 - Services -- Dual Driver Service

1225 - Double Trailer Requested & Not Used

1075 - B Stopoff -- Normal

1275 - Weight -- Gross Weight

1100 - Storage

■ 1010 - Sorting or Segregating Service and Charges

■ 1030 - Services -- Constant Surveillance Service

925 - Reconsignment or Diversion

675 - Single Shipment Charge

100 - Import/Export at Wharves/Docks 250 - Customs or in Bond Freight

Tender ID:

- 300 Del of Frt Bill Prior to Shipment 325 - Vehicles with Power Units 350 - Detention - Vehicles without Power Units 400 - Diversion - Motor to Air Transportation 450 - Fork Lift Service 480 - Expedited Service
- 425 Hydraulic Lift Gate Service 475 - Exclusive Use and Control of Vehicle 500 - Import/Export at US/CAN Border 525 - Extra Labor - Loading or Unloading 550 - Frt not Adjacent to Vehicle 0 V 600 - Port of Baltimore, MD
- 775 Overdimension Freight 725 - Notification Charge 825 - Permits, Special 776 - Overweight Freight 850 - Pickup or Delivery Service 855 - Pickup or Delivery Service -- at Private Residences 865 - P/U or Del after 5:00 or on Sat. 860 - Sunday or Holiday

1250 - Weight -- Verification 1300 - Fuel Related General Rate Adjustment (FRGRA)

1075 - F Stopoff -- Excess Distance

875 - NY Harbor and Port Newark, NJ

950 - Redelivery

Save Shipment

Query Clear All

1025 - Services -- Signature and Tally Record Service

1050 - Special Service -- Security Check by Consignor

■ 1035 - Services -- Dual Driver Protective Service

☐ 1175 - Transfer of Lading 0 💌

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Transportation Management Services Solution (TMSS)

* Home * Main * FAQs * About TMSS * Disclaimer * Contact Us * Log Off * Help

* Freight Queries * Freight Report * HHG Queries * HHG Report * Mailing List * Account Info * Freight Shipment * HHG Shipment

Distance: 139

Phone

866-447-8077

800-245-1244

800-432-6335

800-227-8046

804-353-1900

315-253-2721

800-869-8032

800-393-4933

800-610-6500

800-433-4502

888-567-7738

770-252-8293

651-634-3412

800-543-1826

800-610-5544

866-432-2555

636-349-2876

800-255-4154

636-349-2876

888-442-9090

660-747-8128

888-882-9530

800-767-4521

800-666-7200

800-373-8157

410-242-4800

888-468-5414

800-873-5631

800-383-5231

800-596-9995

800-821-3981

800-825-0947

888-777-9955

800-333-1016

866-780-5399

800-872-8570

913-324-7170

877-586-2929

877-284-6577

518-384-0509

888-652-8555

Baseline Cost: \$86.20

Requested: General

Tender ID

GVAGN

G1575

G1009

G5567

G0151

G005F

G1425

G0010

G6642

G3020

G2004

GC-05

G0404

G0101

G5070

G0451

G8786

G0556

G0333

G0421

GFT04

G0102

G1004

G0030

G0722

G3234

G0877

G1002

G0512

G0749

GCT04

G500

G0303

G0290

G4063

G5804

GTA02

G0257

G0451

GFR01

G0508

Pickup: 02/23/2005

\$68.96

\$70.68

\$72.41

\$72.41

\$73.27

\$75.86

\$81.56

\$82.11

\$85,34

\$90.51

\$107.75

\$107.75

\$109,48

\$112.06

\$116.37

\$258,60

\$331.18

\$331.18

\$331.18

\$383.18

\$400.00

\$425.00

\$448.00

\$450.00

\$450.00

\$475.00

\$500.00

\$500.00

\$500.00

\$500.00

\$525.00

\$525.00

\$549.00 \$550.00

\$550.00

\$550.00

\$550,00

\$575.00

\$600,00

\$600.00

\$600.00

FREIGHT QUERY RESULTS

Page 1 of 1

LTL-1000

LTL-MinCharge

LTL-MinCharge

LTL-MinCharge

LTL-MinCharge

LTL-MinCharge

LTL-MinCharge

LTL-MinCharge

TL-Minimum

Flat Truckload

Weight: 1000

Back to Ouerv	Download	

From: ARLINGTON, VA (22202) - PHILADELPHIA, PA (19019)

FREIGHT MANAGEMENT SERVICES

PJAX FREIGHT SYSTEM, INC.

USF RED STAR, INC.

CROSSROAD CARRIERS

CORNERSTONE SYSTEMS

ROADWAY EXPRESS INC.

NEWIC ASSOCIATES, INC.

LOGISTICS UNLIMITED, INC.

ABF FREIGHT SYSTEM, INC.

ROCKHILL TRANSPORT INC.

MAYFLOWER TRANSIT, LLC

SEATON VAN LINES INC

UNITED VAN LINES, LLC

CROSSLAND CARRIERS

CRST LOGISTICS INC

EAGLE EXPRESS INC.

C H ROBINSON

CARLYLE VAN LINES, INC.

BLUE STAR EXPRESS, INC.

HUB GROUP MID-ATLANTIC

TRUCKERS EXPRESS INC.

LANDSTAR INWAY, INC.

TRANS AM TRUCKING

OVERNTIE LOGISTICS

LANDSTAR GEMINI INC.

LANDSTAR RANGER, INC.

CARTWRIGHT VAN LINES, INC.

DART TRUCKING COMPANY INC

DEBOER TRANSPORTATION INC

ACCORD LOGISTICS SOLUTIONS

FROLAND TRANSPORTATION INC.

JMD TRANSPORTATION SERVICES, INC.

RYAN TRANSPORTATION SERVICES, INC.

STONIER TRANSPORTATION GROUP, INC.

BEAR TRANS SERVICES, INC.

YELLOW TRANSPORTATION, INC.

ARVEN FREIGHT FORWARDING, INC.

BERGER TRANSFER & STORAGE, INC.

Baseline Based On: 1000

FMGS

PJXI

ODFL

OVNT

EXLA

RSEL

CSRJ

CSNY

YFSY

RDWY

ARFF

NEWI

BTFA

LUNI <u>ABFS</u>

RHLT

AERM

SVAN

UVLN

QTII

CLYL

BTAG

CRLC

<u>BSEP</u>

HCMD

EGXN

RBTW

JMDT

RYNK

TKEP

CILG

DRTT

SRBK

DETR

LDWY

LRGR

TAMI

OXEN

AOUO

FROL

LGMI

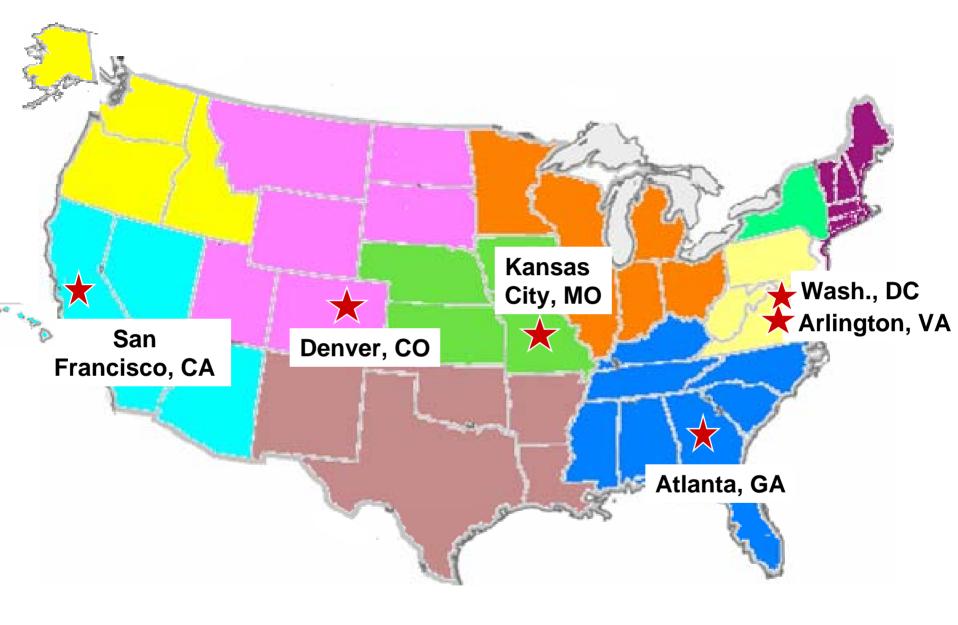
OLD DOMINION FREIGHT LINE, INC. OVERNITE TRANSPORTATION COMPANY ESTES EXPRESS LINES

GSA	Transports	ill of La tion Manag at shipment	ement Ser	vices Solution El to terms and con-	ectronic Bill of Lading litions of 41 CFR 102-117	7 & 118 and the U	J.S. Govern	ment Freight T	ransportation - Ha	ndbook.		ORIGIN	AL
DRN & Suffix: Bill			ill of Lading No:				2. Age	gency Shipment ID No.:					
3. C	ontract]	PO No. /	Other A	uthority:							 		
4. TSP Name Tendered To: PJAX FREIGHT SYSTEM, INC. 800-245-1244 5. SCAC: 6. TIN: 7. DUNS:					8. Bill Charges To: National Traffic Service 151 James Auduban Parkway Amherst NY 14228 UNITED STATES 800-775-8253								
РЈХ	1		251613570		8a. Agency Location Code:								
9. Destination: Downtown Marriott Hotel Downtown PHILADELPHIA PA 19019 UNITED STATES 215-555-6000					10. Origin: 1941 Jefferson Davis Hwy ARLINGTON VA 22202 UNITED STATES 703-305-1212								
				Shipping Inform	nation: es, please contact the Natio	onal Customer Se	rvice Cente	r(NCSC) 1-80	0-488-3111.				
#	12. Packages 13. 14. Description		tion					15a. Weight		15b. cube	15c. cube		
	a. No	b. Kind	11111	1	****					(lbs Only)			unit
1	20	BOX		Printed Materia 1 PALLETS	1						100	0	
12aa	No. Pkgs	this Page: 2	0			15aa. Weight	this Page:	1000 lbs			Cube this		
		otal No.Pkgs		4 - 4 - 4 i 4 -				tht: 1000 lb	_ , , , , , , , , , , , , , , , , , , ,			otal Cube:	75
16. Tariff/Tender/Special Rate Authority G1575				17. Shipment Declared Value 18. TSP Pro \$ 0.00 No.			o Bill 19. Requested Pickup Date 02/23/2005						
20.	Appropr	iation Ch	argeabl	e(#:Code): 0	1:123458675								
21. Actual TSP Pickup Date & Time:					22. Signat Agent:	ure of	23. Per:				5. Estimate: 70.68		
					Fo	r use of Issui	ing Offic	e					
GE	Issuing NERAL -605-560	SERVIC	ES ADI	MINISTRAT	TON								
26b	Issuing	Officer:	Tauna T		DIRECTOR								
270	Deliver		· · · · · · · · · · · · · · · · · · ·	Cei	rtificate of TSP Bil	ling-Consign	iee must	not pay a	ny charges		6.1		75
2/a	Delive	eu on:				27b. At(ac State):	zwai deli	very point	City, 27c. E	y (nar	ne of d	elivering TS	P):
27d. Delivered this consignment complete and in apparent good order except as may be indicated. Shortage Damage				27e. TSP OSD Report Attached Delivery at Destination Furnished Accessorial services Certification Attached									
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SPECIALIZED SERVICES

Electronic tenders (OF-280) based on GSA STOS as of April 2003

- Flatbed, step deck, refrigerated van, etc.
- Car transportation (drive away & truck away)
- Office relocations
- 2nd & 3rd proviso
- International
- Dedicated truckloads



CUSTOMER SERVICE OVERVIEW

GEOGRAPHIC CUSTOMER ALIGNMENT

CT, DC, DE, MA, MD, ME, MI, NH, NJ, NY, PA, PR, RI, VA, VT, WV
AL, AR, FL, GA, KY, LA, MS, NC, OH, SC, TN
IA, IL, IN, KS, MN, MO, NE, OK, TX, WI
CO, MT, ND, NM, SD, UT, WY
AK, AZ, CA, HI, ID, NV, OR,

TOP 12 CUSTOMERS IN TERMS OF FY04 BUSINESS VOLUME

- FEMA
- US Mint
- US Coast Guard
- US Postal Service
- GSA Global Supply
- Department of State
- Federal Prison Industries
- Government Printing Office
- National Archives & Records
- Federal Correctional Institute
- Social Security Administration
- Federal Aviation Administration

FMP BENEFITS

- Access to TMSS & compliance with CFR
- Uniform terms and conditions
- Competitive rates
- Full value cargo coverage
- TSP approval process
- Expert operational assistance & training
- Pay as you go

WHERE TO FIND MORE INFORMATION

- www.gsa.gov (click on Services, Transportation)
- www.gsa.gov/transportation (direct link)
- www.moveit.gsa.gov (TMSS)
- GSA Customer Service Offices



Overview

- Freight Management
- Household Goods Transportation
- Transp Delivery & Relocation Solutions
- Transportation Management Zone Offices
- Archives
- E-mail Notifications
- Electronic Bill of Lading (BL)
- Transportation Flash Presentation
- Transportation Services Order Forms
- What's New!

Transportation

Transportation Programs

Transportation Management Services Solution (TMSS)

GSA offers freight and household goods transportation services for federal civilian agencies. Transportation options are accessed through GSA's internet based TMSS system. TMSS provides:



- · Comprehensive online freight and household goods transportation;
- · First web-based transportation system with an approved electronic bill of lading;
- Shipment booking online feature;
- Volume discounted negotiated government rates;
- · Efficient transportation system that streamlines the transportation process; and
- Ease of use.

Centralized Household Goods Traffic Management Program (CHAMP)

CHAMP stipulates provisions for transporting household goods, privately owned vehicles, and unaccompanied air baggage of relocating federal employees to domestic and international destinations. CHAMP provides:

- Online booking of CHAMP shipments through TMSS;
- · Economical advantages through significant savings off commercial rates:
- Over 250 participating Transportation Service Providers:



Transportation Programs

(703) 605-5618 Fax (703) 305-7946 transportation.programs@gsa.gov

- View Contact Details
- Organization Page

Tiedt, Scott

(703) 305-7969 scott.tiedt@asa.gov

View Contact Details

Galloway, Guy

(703) 305-6000 quy.galloway@gsa.gov

View Contact Details

Additional Contacts For

- Domestic Delivery Services
- Freight Shipments
- Moving Household Goods
- Transportation Audits
- Transportation Management

R e-TOOLS

 Transportation Mgmt Services Solution

EVENTS

 Household Goods and Freight Forum

TRAINING

TMSS Training Schedule

RELATED GSA TOPICS

- Transportation Links
- Travel and Transportation Training
- Find Your Regional GSA Office



- Overview
- Freight Management
- > Freight Request for Offers (RFOs)
- > Freight TSP Approval Requirements
- > Fuel Related General Rate Adjustment
- > Standard Tender of Service (STOS)
- > Transportation Links
- > Transportation Service **Providers**
- > STOS and RFO Library
- Household Goods Transportation
- Transp Delivery & Relocation Solutions
- Transportation Management Zone Offices
- Archives
- E-mail Notifications
- Electronic Bill of Lading (BL)
- Transportation Flash Presentation
- Transportation Services Order Forms
- What's New!

Transportation

Freight Management Overview

Federal customer agencies have benefited from GSA's. actions to provide agencies with standardized and cost effective transportation services, GSA's Standard Tender of Service establishes a uniform basis for buving freight transportation through its rules and accessorial services. GSA's solicitation and acceptance of rates and charges provide highly competitive



pricing, which in many cases includes the solicitation and acceptances of rates specific to an agency's facility and traffic characteristics, GSA's Transportation Management Services Solution (TMSS) system helps ensure that agencies receive the most accurate, up-to-date rate information in a timely manner via its automated cost comparison system.

Federal agencies are required to sign a Transportation Services Agreement (TSA) prior to shipping freight using the Freight Management Program's Standard Tender of Service. By signing the TSA, the federal agency agrees to remit to GSA an industrial funding fee against the total transportation charges paid to a Transportation Service Provider to cover GSA's administrative management costs. After the TSA is signed and the federal customer agency account is set up, the agency can contact their GSA regional representative to tap into a whole realm of freight transportation expertise and experience to reach worldwide destinations. To establish an account, contact GSA, Travel and Transportation Management Division (4FT), 401 W. Peachtree Street, Suite 2600, Atlanta, GA 30365-2550 or call (404) 331-5121.

ADD TO MyGSA

PRINTER FRIENDLY

Last Reviewed 8/6/2004

Deforest, Carey (816) 823-3646

carey.deforest@gsa.gov

View Contact Details

Bennett, Robyn

(816) 823-3646 robyn.bennett@gsa.gov.

 View Contact Details Jacobs, Blaine

(703) 305-7317 blaine.jacobs@gsa.gov

View Contact Details



 Transportation Mgmt Services Solution

EU EVENTS

 Household Goods and Freight Forum

RELATED GSA TOPICS

 Household Goods Transportation

PACIFIC RIM REGION Freight Program Contacts

- Maria Gutierrez
 - Traffic Management Specialist
 - maria.gutierrez@gsa.gov
- Sharon Eckroth
 - Traffic Manager
 - sharon.eckroth@gsa.gov
- 415-522-2850 San Francisco, CA

HEARTLAND REGION Freight Program Contacts

- Carey DeForest
 - Traffic Management Specialist
 - carey.deforest@gsa.gov
- Robyn Bennett
 - Lead Traffic Management Specialist
 - robyn.bennett@gsa.gov
- 816-823-3646 Kansas City, MO

SOUTHEAST SUNBELT REGION Freight Program Contacts

- Mary Keenan
 - Traffic Management Specialist
 - mary.keenan@gsa.gov
- Tara Caldwell
 - Traffic Management Specialist
 - tara.caldwell@gsa.gov
- 404-331-5121 Atlanta, GA

MID-ATLANTIC REGION Freight Program Contacts

- John Wheeler
 - Traffic Management Specialist
 - john.wheeler@gsa.gov
- Sheilah Waldon
 - Chief, Transportation Management Branch
 - sheilah.waldon@gsa.gov
- 202-619-8956 Washington, DC

CENTRAL OFFICE Freight Program Contacts

- Blaine Jacobs 703-305-7317 (Arlington, VA)
 - Traffic Mgmt Specialist, blaine.jacobs@gsa.gov
- Raymond Price 703-305-7536 (Arlington, VA)
 - Traffic Mgmt Specialist, raymond.price@gsa.gov
- Scott Tiedt 703-305-7969 (Arlington, VA)
 - Chief, Transportation Program Branch scott.tiedt@gsa.gov

CENTRAL OFFICE Schedule & WWX Contacts

- Edward Kelliher 703-305-7389 (Arlington, VA)
 - Traffic Mgmt Specialist, edward.kelliher@gsa.gov
- Lisa Romano 703-305-5313 (Arlington, VA)
 - Contracting Specialist, lisa.romano@gsa.gov
- Guy Galloway 703-305-6000 (Arlington, VA)
 - Contracting Officer, guy.galloway@gsa.gov

REVIEW

- Question
 - Among other things, the Federal Property and Administrative Services Act of 1949 designated GSA as Traffic Manager for federal agencies.
- Answer
 - -True
 - -False

REVIEW

- Question
 - Only participating agencies may use TMSS for freight cost comparisons, booking shipments, and creating e-bills of lading which the Office of Governmentwide Policy has approved.
- Answer
 - True
 - -False

REVIEW

- Question
 - The reason for the industrial funding fee (IFF) is for GSA to operate like a business and show a profit.
- Answer
 - -True
 - -False

WHAT'S AHEAD

- Enhanced Specialized Services in TMSS
- One-Time-Only RFOs in TMSS
- Prepay Audit and Payment Modules in TMSS
- More TMSS Enhancements
- Web-based Training
- Rewrite of Standard Tender of Service
- What would you like to see changed

